



RIOT

Ruckus Inter-Operability Testing

RUCKUS

Customers Are Demanding Proven, High Performance Wi-Fi Solutions

- Mobility has become a key capability for mission-critical enterprise applications
- As more users, devices and applications move to Wi-Fi, configuration and performance management are more challenging
- Smart Wi-Fi from Ruckus is proven to deliver 2x capacity and 2x coverage vs other vendors
- Wi-Fi is a \$2 billion market growing nearly 40%/year* (*Gartner Q2, 2011)

RIOT Accelerate Your Sales Efforts With Proven Solutions and Integration

- Demonstrated application performance to accelerate sales and implementation
- Visibility within Ruckus's rapidly growing enterprise channel
- Access to world class RF and networking expertise to improve end-to-end application performance
- Opportunities to participate in joint marketing, PR and training opportunities
- Marketing and sales collateral including application notes, case studies and design guides

Program Levels

RIOT, like Ruckus, is designed for high performance and ease of use. All you really need to know is that the more you put into it, the more benefits you'll get out of it. We always start with comprehensive inter-operability testing to define optimal configurations for smooth installations and application enablement.

▶ RIOT



All RIOT Technology partners undergo inter-operability testing to develop application notes to ensure efficient, hassle free solution installations. This requires staff training and completing a RIOT inter-operability test plan. Test requirements are based on Ruckus baseline testing as well as application-specific performance needs.

▶ RIOT ROCKET



Rocket partners leverage their RIOT solution by partnering with Ruckus on a variety of marketing initiatives. We start simple, then build momentum with proven results and continued focus. RIOT Rocket partners are also highlighted on our website and at relevant events. Rocket partnership is available to select RIOT partners based on co-marketing opportunities and mutual interest in targeted marketing efforts.

